

# Real Estate

## Postlicensing Classes

*A provisional broker license is also required to take each of the following classes.*

**Wed. & Fri. Jan. 9-18**

*NCRC - 399 Biotechnology Ln., Kannapolis  
Rm. 334 | Datatel #91581*

**Tues. & Thurs. Mar. 26-Apr. 4**

*NCRC - 399 Biotechnology Ln., Kannapolis  
Rm. 231 | Datatel #91679*

**Sat. & Sun. June 15-23**

*South Campus - 1531 Trinity Church Rd., Concord  
Rm. 3217 | Datatel #92280*

**Wed. & Fri. Jan. 23-Feb. 1**

*NCRC - 399 Biotechnology Ln., Kannapolis Rm.  
337 | Datatel #92186*

**Wed. & Fri. Feb. 6-15**

*NCRC - 399 Biotechnology Ln., Kannapolis Rm.  
337 | Datatel #93516*

**Wed. & Fri. May 1-10**

*NCRC - 399 Biotechnology Ln., Kannapolis Rm.  
234 | Datatel #92289*

**Wed. & Fri. March 13-22**

*NCRC - 399 Biotechnology Ln., Kannapolis Rm.  
234 | Datatel #91675*

**Tues. & Thurs. June 4-13**

*NCRC - 399 Biotechnology Ln., Kannapolis Rm.  
317 | Datatel #91874*

### **Broker Contracts & Closing** **8:30 a.m. - 5 p.m.**

Provides postlicensing instruction in broker responsibilities relating to real estate sales contracts, contract procedures, the Real Estate Settlement Procedure Act and closings. Topics include contract law concepts, residential sales contract preparation and procedures, closing procedures and closing statement preparation.

### **Broker Relationships & Responsibilities** **8:30 a.m. - 5 p.m.**

Provides postlicensing instruction in broker relationships and responsibilities when working with residential sellers and buyers. Topics include agency relationships and duties, agency contracts and disclosure and the practical aspects of working with residential buyers and sellers.

### **NC Law, Rules, and Legal Concepts** **8:30 a.m. - 5 p.m.**

Topics addressed in this course include commercial real estate brokerage, residential property management, land use controls, loan fraud, license law issues and case studies, fair housing, establishing a brokerage firm, and manufactured and modular homes.

Advanced registration and payment is required.

Registration Fee: \$125 per class. Required Textbook: NC Real Estate Manual



To register, call 704-216-RCCC (7222)  
or visit [www.rccc.edu/certifications/  
post-licensing](http://www.rccc.edu/certifications/post-licensing)

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